

### Why should you consider Six Sigma?

If Six Sigma is truly yielding huge savings for big companies that use it, then smaller businesses also need Six Sigma to achieve the kind of cost savings and increased profitability enjoyed by large-company Six Sigma practitioners.

Big companies can afford a quarter of a million dollars or more to train Black Belts, but for most companies it is almost impossible to afford this level of training. Investment money and personnel are serious hurdles for smaller companies when considering Six Sigma. Smaller companies do not have the resources to train the way that large-scale corporations do. This not only includes the cost but also the operational management in terms of human resources.

#### **You've heard about the dramatic success of Six Sigma in major corporations**

... yet despite all of the press, less than one-quarter (22%) of all companies have a Six Sigma program in place. Ninety percent of the companies that do implement Six Sigma are units, divisions, or sites of larger organizations.

There are ways that smaller companies can take advantage of Six Sigma. In terms of critical business issues, Six Sigma can be very scaleable. By obtaining clear organizational goals, creating a short list of high-impact improvement projects, and training a handful of people to drive a project [in real time] to completion, small and mid-sized companies can experience the dramatic benefits of Six Sigma.

### What is the GEI approach to Six Sigma?

GEI has developed a faster, better, results-focused approach to Six Sigma.

- An approach that is scalable to all sizes of businesses.
- An approach that focuses on projects being completed, not "Belts" being trained.
- An approach that will work for you!

We call it - FAST Quality.

FAST Quality is a combination of the traditional Six Sigma approach to business improvement with the lightening-fast, project-driven Kaizen Blitz approach used in Lean Manufacturing.

FAST Quality provides three key benefits to an organization:

- Minimum investment in specialist training investment is focused on project teams solving real problems.
- Achieve positive project results in weeks rather than months.
- Projects selected by leadership and based on prioritized importance to the success of the business.

### What makes GEI different?

These are challenging times requiring a FAST and flexible response to difficult and complex problems. There is no "one best way." Every business has its unique problems that will need a unique solution. Our FAST Improvement approach recognizes this need.

FAST Improvement is an experience-based application of the right combination of Lean Operations, FAST Quality, and Business Process Improvement to the right problems. This leads to incredibly FAST results in business performance. Our project cycle times are significantly shorter than our competitors. You can expect very significant returns for the investment dollar. Our clients have realized returns from 5:1 to over 100:1 in the first year alone.

FAST is a registered trademark, and Lean is a service mark of GEI, Inc.