

**MYTH:** Only the huge Fortune 500 companies can afford training on how to accomplish world-class improvement.

**FACT:** This is no longer the case. In fact if focused well and structured right, any size company can get world-class training and get a real bargain in the cost of training and implementation.

GEI has developed an approach to business improvement that integrates the world-class tools of Lean and Six Sigma. This picture shows how we integrate these two powerful improvement methods into one world-class improvement strategy for your business.

To apply this approach to as many companies as possible, GEI has developed a training and project implementation model that minimizes the investment dollars needed by a single company by combining multiple companies into an integrated training package.

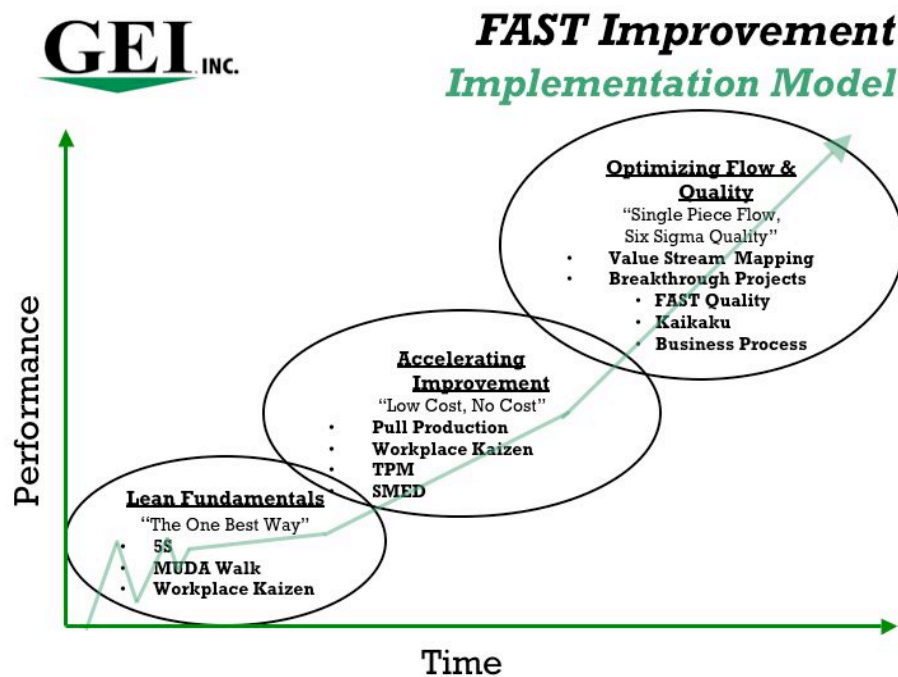
This training model is a great way for companies that do not have the education and training budgets of a GE or Motorola to introduce the world-class tools of Lean operating philosophy (Stamakai Lean Quickstarter) and Six Sigma (FAST Quality). By sharing the cost of training between 4 companies, you can get a great return on your training investment. If training in Lean, you can expect to complete 10 or more Lean improvement projects

at your site with a payback of \$10,000 to \$80,000 per project. If training in Six Sigma (FAST Quality), you can expect to complete 2 FAST Quality projects at your site with a payback of \$100,000 to over \$1 million per project. In either case, a 5 times to 20 times return on your training investment dollars (in 3 to 4 months) is a conservative estimate of the results you can expect.

These “hands-on” workshops group 4-8 people from each of 4 plants in single geographical area together for training in 4 separate sessions over a 16 week period (Stamakai Lean Quickstarter) or 11 week period (FAST Quality). Because this approach is “hands-on” working on real projects, each of the companies end up not only getting the benefits of immediate improvements on multiple projects, but they also end up having 4-5 of their employees well trained as improvement specialists.

Attached are workshop timelines for the two training opportunities.

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## Stamakai Lean Quickstarter Workshop Timeline

The timeline below shows the structure of the Stamakai Lean QuickStarter Training.

	GEI Set-up visits	Week 1	Weeks 2 – 4	Week 5	Weeks 6 - 8	Week 9	Weeks 10 - 12	Week 13	Weeks 14 - 16
Company A	Wk 0 “ID live” Projects	<b>On-Site Co. A</b> “live” projs.	Projects at “Home”	Wkshop @ Co. B	Projects at “Home”	Wkshop @ Co. C	Projects at “Home”	Wkshop @ Co. D	Projects at “Home”
Company B	Wk 4 To ID “live” Projects	Wkshop at Co. A	Projects at “Home”	<b>On-site Co. B</b> “live” projs.	Projects at “Home”	Wkshop @ Co. C	Projects at “Home”	Wkshop @ Co. D	Projects at “Home”
Company C	Wk 8 To ID “live” Projects	Wkshop at Co. A	Projects at “Home”	Wkshop @ Co. B	Projects at “Home”	<b>On-site Co. C</b> “live” projs.	Projects at “Home”	Wkshop @ Co. D	Projects at “Home”
Company D	Wk 12 To ID “live” Projects	Wkshop at Co. A	Projects at “Home”	Wkshop @ Co. B	Projects at “Home”	Wkshop @ Co. C	Projects at “Home”	<b>On-site Co. D</b> “live” projs.	Projects at “Home”

## FAST Improvement Workshop Timeline

The timeline below shows the structure of the FAST Improvement (Six Sigma) Training.

	Week 1	Week 2	Week 3	Weeks 4 - 5	Week 6	Weeks 7 - 8	Week 9	Weeks 10 - 11
Company A	<b>On-site 1 day project selection workshop</b>	Individual Projects at “Home”	Attend Workshop @ Co. B	Individual Projects at “Home”	Attend Workshop @ Co. C	Individual Projects at “Home”	<b>On-site Co. A</b> “live” projs.	Individual Projects at “Home”
Company B	<b>On-site 1 day project selection workshop</b>	Individual Projects at “Home”	<b>On-site Co. B</b> “live” projs.	Individual Projects at “Home”	Attend Workshop @ Co. C	Individual Projects at “Home”	Wkshop @ Co. A	Individual Projects at “Home”
Company C	<b>On-site 1 day project selection workshop</b>	Individual Projects at “Home”	Attend Workshop @ Co. B	Individual Projects at “Home”	<b>On-site Co. C</b> “live” projs.	Individual Projects at “Home”	Wkshop @ Co. D	Individual Projects at “Home”
Company D	<b>On-site 1 day project selection workshop</b>	Individual Projects at “Home”	Attend Workshop @ Co. B	Individual Projects at “Home”	Attend Workshop @ Co. C	Individual Projects at “Home”	<b>On-site Co. D</b> “live” projs.	Individual Projects at “Home”

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